

# 20th Königswinter Postal Seminar

13-15 November 2023

Hirschburg, Königswinter, Germany



**WIK**

Wissenschaftliches Institut  
für Infrastruktur und  
Kommunikationsdienste

## Agenda

### 1<sup>st</sup> day, Monday, 13 November 2023

19:00 Reception and Welcome at Hirschburg

20:00 Welcome Dinner

### 2<sup>nd</sup> day, Tuesday, 14 November 2023

9:00 Welcome coffee & registration

9:45-10:00 Introduction

*Antonia Niederprüm, Head of Department Postal Services and Logistics  
WIK, and Dr. Cara Schwarz-Schilling, General Manager WIK*

### International e-commerce supply chains and the role of postal services

Chair: *Alex Dieke, Director, WIK*

10:00-10:35 The impact of regulation on postal import volumes  
*Thomas Baldry, Senior Vice President International Mail & International  
Relations, DHL Group*

10:35-11:10 The UPU's "self-declared" terminal dues: a preliminary evaluation and  
proposed way forward  
*James Campbell, Attorney, United States*

11:10-11:40 **Coffee break**

11:40-12:15 Trends and drivers of international postal volumes  
*José Anson, Postal and Trade Economist, UPU*

12:15-13:30 **Lunch at Hirschburg castle**

## 2<sup>nd</sup> day, Tuesday, 14 November 2023

### Is there a need to regulate parcel markets?

Chair: *Antonia Niederprüm, WIK*

- 13:30-14:05 Excess supply of new national parcel legislations: To be or not to be... ?  
*Roel Gevaers, Department of Transport and Regional Economics, Universiteit Antwerpen & Antwerp Management School, Belgium*
- 14:05-14:40 Assessing the Regulatory Path for the Parcel Market in the EU: A Critical Examination  
*Mateusz Chołodecki, Head of the Postal Market Laboratory, Centre for Antitrust and Regulatory Studies, University of Warsaw, Poland*
- 14:40-15:10 **Coffee break**
- 15:10-15:45 Challenges for regulating working conditions in the German parcel market  
*Andreas Schumann, Federal association of courier-express-parcel service providers, Germany*

### Sustainability at the last mile

Chair: *Sonja Thiele, WIK*

- 15:45-16:20 PostNL's sustainability strategy for the logistical supply chain  
*Margriet Keijzer, Director EU Affairs, PostNL, The Netherlands*
- 16:20-16:55 The sustainability impact of an open smart locker network  
*Julian Jany, Head of Product, myflexbox, Austria*
- 19:00 Reception at Hirschburg**
- 20:00 Dinner**  
*Dinner Speaker: Barbie Kornelia Haller, Vice President Bundesnetzagentur, Germany*

### 3<sup>rd</sup> day, Wednesday, 15 November 2023

8:30 Welcome coffee

#### The future of the universal postal service

Chair: *Cara Schwarz-Schilling, General Director, WIK*

09:00-09:35 Postal Policy in Europe: National approaches to deal with shrinking letter markets

*Antonia Niederprüm, Head of Department, WIK-Consult, Germany*

09:35-10:10 The future postal regulatory framework in Germany

*Andreas Hartl, Head of Division Telecommunications, Media Industry, Postal Services, Federal Ministry for Economic Affairs and Climate Action, Germany*

10:10-10:40 **Coffee break**

#### Sustainability at the last mile (cont'd)

Chair: *Sonja Thiele, WIK*

10:40-11:15 Parcel Lockers in Sweden: Market trends, policy review and challenges

*Yulia Vakulenko, Packaging Logistics/ReLog, Lund University*

11:15-11:50 Open, shared and public infrastructure of delivery boxes for the first and last mile

*Tim Jörnsen, CEO and founder  
Johan Edstav, Head of Public Affairs & Sustainability  
iBoxen, Sweden*

#### Panel Discussion on Future Directions of Postal Regulation

12:00-12:45 Moderator: *Sonja Thiele, WIK*

*Panelists*

*Stijn Braes, BIPT, Belgium*

*Roel Gevaers, Department of Transport and Regional Economics,  
Universiteit Antwerpen & Antwerp Management School, Belgium*

*Margriet Keijzer, Director EU Affairs, PostNL, The Netherlands*

12:45 Concluding Remarks

*Antonia Niederprüm, Head of Department Postal Services and Logistics,  
WIK*

13:00 **Lunch / seminar ends**